

Contact List

Company: Computer Warehouse - II

Contact Name	Phone Number	Notes
1. Estwitz, Maria	617-341-2185	Her customer list includes Fortune 500 companies. Always interested in state-of-the-art systems.
2. James, Sarah	617-341-2189	Her customer list include Fortune 500 companies. Always interested in state-of-the-art systems.
3. Sabini, Francis	617-341-2187	Assists Sarah. Now working on establishing relationships with value added resellers.

Contact List

Company: Microtech University - I

Contact Name	Phone Number	Notes
1. Finnegan, Walter	617-423-8921	Handles the corporate accounts.
2. Preston, Eliot	617-423-8921	Handles the corporate accounts.

Contact List

Company: Industrial Computers Inc.

Contact Name	Phone Number	Notes
1. Bergstrom, Neal	303-239-7823	Wants more info on Athlon servers.
2. Ferguson, Jane	303-239-7823	Usually on the road working with companies selling value added systems and turnkey solutions.

Contact List

Company: Computer Mountain Inc.,

Contact Name	Phone Number	Notes
1. Stevenson, Bill	303-271-1500	Loves his job.

Contact List

Company: Industrial Concepts Inc.

Contact Name	Phone Number	Notes
1. Baileys, Jill	415-878-5600	Specializes in PC needs for smaller accounting firms. Has doubled her customer base in the last
2. Freeman, Arnold	745-873-0982	Works closely with several major universities to coordinate purchasing.
3. Watts, Shelley	415-878-5642	Supplies systems for process control. Sometimes needs special interface hardware.

Contact List

Company: PC Consultation And Design

Contact Name	Phone Number	Notes
1. Chin, Andy	415-892-6745	One man shop. Counts on us to ship parts quickly.

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Company: Computer Warehouse - I

Contact Name	Phone Number	Notes
1. Jones, Bill	812-701-1002	Chain retail. Wants the best price, not the latest and greatest. Always check with him when inventory on older machines is high.

Contact List

Company: Midtown Computer Co.

Contact Name	Phone Number	Notes
1. Brady, Sharon	312-277-5010	Handles the corporate accounts.
2. Jones, Betty	312-277-5000	Handles the retail side of the business.

Contact List

Company: Nordan Distributors, Inc.

Contact Name	Phone Number	Notes
1. Adams, Anna	312-581-8820	Handles educational accounts. Tends to be in the office in late afternoons.
2. Allen, Nancy	312-285-2311	Developing complex applications for company and will be installing LANs nationwide. Expects to continue purchasing large quantities of equipment

Contact List

Company: Comdat Computer Consulting

Contact Name	Phone Number	Notes
1. Berger, Dennis	305-447-3901	Available only on Fridays. Plays golf on Sunday afternoons.

Contact List

Company: Softech Database Design

Contact Name	Phone Number	Notes
1. Clifton, George	206-725-0628	Will retire late this year. Training a replacement will begin later this month.

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Company: Microtech University - II

Contact Name	Phone Number	Notes
1. Dell, Kathy	414-528-2651	Works closely with major corporations to coordinate purchasing.

Contact List

Company: Computer Medical Ctr.

Contact Name	Phone Number	Notes
1. Peterson, Dianne	305-224-9228	Sits on several boards.

Contact List

Company: State University

Contact Name	Phone Number	Notes
1. Frink, Paul	617-325-7312	Likes new gadgets and is willing to spend a bit more for top of the line products.

Contact List

Company: Olympic Sales

Contact Name	Phone Number	Notes
1. Attwater, Jerry	617-876-3546	Will play major role in coordinating the information superhighway.

Contact List

Company: Datacrafters Infosystems

Contact Name	Phone Number	Notes
1. Friedman, Mark	206-646-0981	Heavy international emphasis.

Contact List

Company: Compumasters Computer Supply

Contact Name	Phone Number	Notes
1. Roy, Harper	613-231-7861	Works closely with several major universities to coordinate purchasing.

Contact List

Company: Data Solutions

Contact Name	Phone Number	Notes
1. Jones, Mary	206-123-4567	Very happy with the last order.
2. Unger, Chris	206-980-8734	CIO of corporation.

Contact List

Company: Open Systems I/O

Contact Name	Phone Number	Notes
1. Mantz, Fred	714-285-6700	Will be on sabbatical until the end of summer. Contact Jim Schmitz.

Contact List

Company: Modular Software, Inc.

Contact Name	Phone Number	Notes
1. Mando, Sandra	702-624-0211	Always needs to have the fastest products possible

Contact List

Company: Lanufacturers Discount Computers

Contact Name	Phone Number	Notes
1. Howard, Marcia	303-131-7858	Tough to bargain with.

Contact List

Company: Bytes & Words

Contact Name	Phone Number	Notes
1. Cooper, Gerald	801-989-4527	Likes new wireless notebooks.

Contact List

Company: Microcomputer Distribution

Contact Name	Phone Number	Notes
1. Weber, CJ	305-452-4397	MIS department growing at a remarkable rate.

Contact List

Company: The Data Shop

Contact Name	Phone Number	Notes
1. Putnum, Danny	512-457-8735	Handles the corporate accounts.

Contact List

Company: Barton and Associates

Contact Name	Phone Number	Notes
1. Myerson, Mark	516-154-4578	Always interested in latest models.

Contact List

Company: MIS by Design

Contact Name	Phone Number	Notes
1. Purcell, Rachel	509-643-0531	Data security is always a top concern.

Contact List

Company: Johnson Technologies

Contact Name	Phone Number	Notes
1. Amundsen, Margie	408-232-0944	Handles the corporate accounts.

Contact List

Company: RAM Data Systems, Inc.

Contact Name	Phone Number	Notes
1. Mancino, Mark	724-733-0598	Works closely with major corporations to coordinate purchasing of all products, hardware, software and networking needs. Always needs specifications on latest mobile and wireless solutions.

Contact List

Company: Renaissance Computer Company

Contact Name	Phone Number	Notes
1. Smith, Joseph	828-678-9876	Loves high tech stuff!